



## Professional Profile for John Bowler

9304 E. Raintree Dr. Suite 120  
Scottsdale AZ. 85260  
Telephone Office : (480) 607-5582 x101  
Home : (480) 949-8438  
Mobile : (602) 743-3697

E-mail : [johnb@paragonconsultinginc.com](mailto:johnb@paragonconsultinginc.com)  
Web : [www.paragonconsultinginc.com](http://www.paragonconsultinginc.com)



### EXECUTIVE SUMMARY

As the President and founder of Paragon Consulting Inc., John Bowler is a top level manager, business analyst, and technical consultant dedicated to providing the highest level of customer satisfaction with guaranteed performance. With over 20 years of progressive IT experience, he is an expert in analysis, system design, programming and implementation of mission critical applications. He has extensive background in ERP and post implementation support and has been involved in several corporate mergers requiring cross-system interfacing, migration, conversion and consolidation. He is accustomed to managing and coordinating multiple large scale projects concurrently with a hands-on managerial style.

### HALLMARKS

- Special affinity for getting the most out of people with a proactive, decisive management style
- Proven track record for delivering on time and on budget
- Proven strategic thinking skills
- Proven ability to architect and engineer complex systems that are flexible, well structured, easy to maintain and align to business rules and objectives
- Outstanding record of utilizing advanced technology to implement innovative business solutions that stand the test of time
- Aptitude for learning new industries, finding ways to improve business processes and marry these to technology
- Exceptional interpersonal skills with the ability to work with all levels of the organization on the most senior of subject matters
- Excellent verbal and written communication skills. Excellent presentation skills
- Ability to instruct and train designers, developers and users alike
- Proven ability to adapt to different technical environments and quickly learn new technologies
- Excellent Project Management skills in all phases of SDLC methodology
- Excellent object oriented system design skills
- Excellent relational database design skills
- Acute troubleshooter
- Composed and collected in crisis situations, equipped to handle the biggest challenges

### ACCOMPLISHMENTS

- Owner/ operator of Paragon Consulting Inc. for last 15 years, a successful IT services and business consulting company, supervising and managing many senior level consultants on numerous mission critical corporate projects.
- Cultivated a business to business relationship with The Frederick's of Hollywood Corporation assuming responsibility for the development of a high impact store replenishment system. The 'FOHREPLEN' system now saves the corporation \$ 20,000 per month in per transaction fees.
- Cultivated a business to business relationship with The Sharper Image Corporation over a five year period. Paragon Consulting became the main outsource development company for 'mission critical' systems development, with up to five senior level consultants assigned to the account and annuals budgets reaching \$750,000. Paragon consultants were used in a full life cycle systems development capacity as well as for advice and implementation of various supply chain processes.
- Analyzed, coordinated design, specified and then led the development of a fully automated Warehouse Management System for the Sharper Image Corporation to handle critical supply chain processes for approximately \$500,000, saving the company nearly \$1 million. TSI had previously short listed and was considering off the shelf package offerings from various vendors for up to \$1.5 million. Analyzed requirements, wrote design methodology and then managed up to three consultants on the project. The resulting

system now handles all manner of inventory movement within and between the four regional distribution centers and 160 retail stores including receiving, locating and put-away, bulk storage management, primary pick face replenishment, retail store replenishment, bulk inventory staging and RF handheld driven containerized picking, shipping and acknowledgement.

- Created sophisticated training materials comprising full motion DVD's for new systems designed and written by Paragon Consulting. Personally created scripts for voice-overs, managed photo shoots, prop setups, actors etc. and worked with outside production company digital editing team on cutting and proofing. Rolled out finished product to 160 retail stores in preparation for new system rollout.
- As acting director and coordinator of information systems and operations issues pertaining to a multiple corporate acquisition by the Arafin Corporation, ensured that all cross company IT consolidation goals were achieved on target. Managed and coordinated staff at both the CT plant and FL corporate headquarters. Worked with executive management on improvement and stabilization of a number of strategic operational processes relating to accounting, inventory, product management, manufacturing control and facilities. Acted in advisory capacity on operational improvements at corporate owned plant in Merida, Mexico
- Working closely with the Department of Education and Sallie Mae for legal compliance, replaced manual student financial aid processes at the Universal Technical Institute by designing and developing fully automated systems for origination and disbursement of Federal PELL grant funds and federally funded student loans.
- Sole systems developer for the Columbia Diamond Ring Corporation in Bethel, CT between the years of 1987 and 1998. Over this period sold and installed a new AS/400 computer system to the company to replace their IBM System/38. At time of their acquisition in 1998 I had personally designed and written 95% of business applications in use.
- Single handedly developed an extremely complex on-line liquid cargo booking application for the Stolt-Nielsen shipping corporation. The system is now deployed at both container ports and on freight vessels worldwide.
- Owner/ operator of Paragon Executive Suites, a successful Executive Office Suite company based in Scottsdale Arizona. Company leases 2000 square ft of top grade full service executive offices including conference room facilities.

## **KNOWLEDGE and EXPERTISE**

### **Over 20 years of Information Technology experience**

#### **GENERAL**

- Over 15 years of high level management experience
- Excellent knowledge of Supply chain concepts and warehouse management techniques and processes
- Currently studying for Apics Supply Chain Professional certification
- Accustomed to working in a Sarbanes-Oxley compliant environment
- Varying levels of experience and exposure to: JBA, JDA, Lawson, Manhattan Associates, Computer Associates, BPCS, Infinium package software
- Extensive background in ERP implementations and post implementation support
- Proficient in MS OFFICE Word, Excel, Project, Visio, Access

#### **Information Technology**

- IBM Certified RPG ILE specialist
- 17 years experience working on IBM AS/400, Iseries/I5 computers
- Expert in system development in both OPM and ILE version RPG languages
- 17 years experience in RPGIV, 10 years RPG ILE, 5 years RPG ILE free form
- Experienced in Websphere software development platform
- Experienced in use of all ISeries development tools (SDA, SEU, Code400, PDM, QUERY etc.)
- Fluent in ISeries Client Access
- Experienced in embedded and dynamic SQL
- Experienced in DB2 relational database processing
- Fluent in Iseries procedure and bound module call interface constructs
- Expert in all aspects of interactive programming including advanced data stream screen programming (push buttons, radio buttons, drop down menus, scroll lists etc) and subfiles
- Familiar with most 3<sup>rd</sup> party utilities, ie.DBU, APLUS, Hawkeye, Silvon, Aldon TURNOVER, EZVIEW, Abstract Probe

## **EXPERIENCE**

### **PARAGON CONSULTING INC. (IT. and Supply Chain Consulting) President and owner/operator**

Scottsdale, AZ and  
Newtown, CT  
**1991 – Current**

Owner, operator of Paragon Consulting Inc. for last 15 years, a successful IT services and business consulting company, supervising and managing many senior level consultants on mission critical corporate projects.

### **CLIENTS SUPPORTED UNDER PARAGON CONSULTING**

#### **Fredericks of Hollywood (Women's apparel) *Senior Consultant/ Outsource Company***

Los Angeles, CA  
July 2006 – Present

Retained to assist Fredericks with a number of infrastructure building projects. The first was to design and develop a new Retail Store Inventory Replenishment system. The new software replaced a PC based system with a license agreement that included per transaction costs based on number of units shipped. Frederick's aggressive expansion mode and continually increasing ship volume had begun to make the cost of running this PC based system prohibitive. I provided a sophisticated application with seamless interfaces to Island Pacific Retail software and legacy systems. 'FOHREPLEN' incorporates a closed loop process, from automatic pick generation at the front end through to inventory acknowledgement at the back end. The system allows wave based picking within multiple pick zones across multiple product lines. Printing of picks and packing slips is automated. All processes utilize bar code technology wherever possible enabling the trapping of various statistics and events. This data provides the foundation for a series of troubleshooting utilities and tracking tools. Sophisticated wave, pick and carton management functions are also built in and are supported by control file maintenance. The system integrates with the UPS Connect Ship application and seamlessly handles ASN creation and transmission. An extensive reporting system enables review of productivity, performance and velocity type metrics and contributes to easy execution of functions such as zone balancing and picker evaluation. During system implementation, five pilot stores were brought online for the first 2 weeks followed by a full rollout to the remaining 136 at which point the PC system was discarded. The new system was implemented and continues to run without a single hitch.

#### **Charming Shops (Women's apparel) *Senior Consultant***

Tucson, AZ/Bensalem, PA  
Mar 2006 – June 2007

Assumed the roles of senior project manager, business requirements gatherer and designer and also personally developed large portions of the following systems. Automated direct ship package process at client shoe warehouse in Tucson, Arizona which distributes up to 5000 packages a day. Designed and developed a sortation system that controlled the new conveyor hardware directly from ISeries computer. This entailed interfacing invoice package information from Manhattan Associates PKMS shipping package directly with the SQL server based conveyor control system. In addition to developing the midrange application, assisted Conveyor Company in optimizing performance of conveyor flow, in-line scale and divert actions. The new system now accommodates all major shipping carriers across multiple shipping lanes at distribution facility. Achieved dramatic improvement of throughput time and reduction of manpower at shipping dock. Then managed large project that involved the design, development and implementation of a system to control the transfer of excess inventory from Charming Shop's four regional distribution centers out to various liquidation outlets including retail stores, charities and jobbers. Project constituted the final phase of larger 'Brick and Mortar' integration project designed to support the vast Charming Shop retail base that comprises Lane Bryant, Fashion Bug and Catherine's stores as well as the newly acquired Cross Town Trader division. My team consisted of developers at Cross Town's facility in Tucson and also at Charming Shop's corporate offices in Bensalem, PA. The newly implemented system now accommodates inventory transfer requests from the four Charming Shop retail divisions, each autonomous entities and each having different business needs. The system design accommodates division specific needs at the front end by creating custom interfaces for transfer request creation in the Inventory Planning phase. It then allows for the use of a common core warehouse management system that handles all warehouse functions such as transfer request pipeline management, issue and pull ticket generation, multiple request batching and consolidation, automatic pre-sort area configuration for optimum space planning, ship confirmation procedures and in and outbound data feeds to offline systems. The common WMS core was designed in this way so that all four distribution centers could use the same application base and a common database. Supported client from development locations in Tucson and Phoenix and was also onsite at various DC's when needed. System was developed to be fully Sarbanes Oxley compliant. Provided all the necessary SOX documentation over the course of the PLC. Conducted onsite and web based training presentations.

#### **The Sharper Image (Novelty and Lifestyle product Retailer) *Senior Consultant/ Outsource Company***

San Francisco, CA  
Sep 2000 – Current

Retained as senior technical resource and manager of outsourcing operations. Responsible for new creation and/or re-engineering of up to 75% of all distribution systems currently deployed. Managed and participated in development of new WMS system which now handles all manner of inventory movement within and between the four regional distribution centers and 160 retail stores. The system comprises receiving, locating and put-away, bulk storage management, primary pick face replenishment, retail store replenishment, bulk inventory staging, RF handheld driven containerized picking, shipping and acknowledgement. Personally designed, developed and installed numerous mission critical systems affecting all departments in the company using full SDLC methodology in a Sarbanes-Oxley compliant environment including the development of business requirements, technical specifications, test scripts and training manuals. Developed systems in RPG ILE (and free form) with embedded SQL

using advanced data stream DDS screen handling functions (drop-down menus, pushbutton, radio buttons, mouse over, scroll lists etc.) wherever possible to try and emulate a windows environment, pushing the boundaries of traditional ISeries screen handling. Created sophisticated training materials comprising full motion DVD's, showcasing new applications developed by Paragon Consulting.

**DFS (Duty Free Importer/ Retailer)**

***Senior Consultant***

Worked as a team member on the development of a new shipping management system for on-ship duty free stores. Development was performed on corporate AS/400.

San Francisco, CA

June 2000 – Aug 2000

**Universal Technical Institute (Technical Training College)**

***Senior Consultant***

Played a critical role in the successful implementation of two financial aid projects. Designed, wrote and installed these two systems to improve student Financial Aid efficiency. The first automated the origination and disbursement of Federal PELL grant funds. This required extensive interaction with the Department of Education and familiarization with their distributed software. The second automated the processing of Federally funded loans, from creation of electronic applications to response status control and finally management of disbursement rosters. Work was conducted in cooperation with the Sallie Mae lending institution. Worked on mixture of native AS/400 and hybrid S/36 systems.

Phoenix, AZ

Oct 1999 – Apr 2000

**Aurafin Corporation (Jewelry Manufacturer and Distributor)**

***Acting Director and Senior Consultant***

Retained as acting director and coordinator of information systems and operations issues pertaining to a multiple corporate acquisition by The Aurafin Corporation. Ensured that all cross company IT consolidation goals were achieved on target. Analyzed systems of acquiring and acquired companies, converted and consolidated databases, redesigned some existing and developed a number of new mission critical applications. Worked with executive management on improvement and stabilization of strategic operational processes relating to accounting, inventory, product management, manufacturing control and facilities. Once post acquisition operations were stabilized, continued to personally design, program and implement 'state of the art' Manufacturing Planning and Control systems for the distributed manufacturing facilities in RPG ILE. These systems ensured that their plants were able to transition from the growing pains caused by addition of new product lines, processes and volume to streamlined production facilities.

Sunrise, FL

Jan 1998 – Jun 1999

**Mail Order Children's Clothing**

***Senior Consultant***

Developed systems for monitoring of Sales patterns and for statistical analysis of product life profitability on company's IBM AS/400

Albuquerque, NM

Summer 1997

**Intergroup Healthcare (HMO)**

***Senior Consultant***

Developed systems on corporate IBM AS/400 to provide Member Services and Enrollment departments with the necessary tools to receive, log and implement requests for switching of members between Providers/ Medical Groups, for Marketing department to determine commercial incentives for salesmen and account representatives and for underwriting dept. for rating model analysis.

Tucson, AZ

Nov 1994 – May 1996

**Columbia Diamond Ring Corporation (Ring Manufacturer)**

***Senior Consultant***

Worked closely with company president and other executive level management on all application development from 1987 to 1998. This included Ring Billing, Work in Process, Sales Analysis and Commissions, Product Management, Pricing, Inventory and EDI. Utilized technologies such as bar code scanning with proprietary data collection, LAN and scale interfaces. Sole software support for this customer. Implemented Computer Associates Masterpiece A/R package. Sold and installed AS/400 computer and switched all systems from System/38

Bethel, CT

1987 -1999

**Louis Dreyfus Energy (Commodity Trading Company)**

***Senior Consultant***

Designed and developed Commodity Exchange, Inter-company transfer, Automatic Interest, Contract management and nomination, Trading position and Profit and Loss systems on corporate AS/400 computer system. Created applications allowing dynamic transaction update across multiple remote systems based in Atlanta, London and Singapore. Liaised with fuel trading personnel on trading floor in CT and contract buyers in Gulf of Mexico. Became intimately familiar with buying and selling of fuel contracts and the oil industry in general

Westport, CT

May 1991 – Feb 1994

**Branson Ultrasonics (Ultrasonic Welding Equipment Mfgr)**

***Senior Consultant***

Developed multi-sequenced inventory planning reporting system as an add-on to SSA BPCS manufacturing systems. System was developed on corporate IBM AS/400

Danbury, CT

Apr 1991 – May 1991

**Seton Name Plate (Industrial Sign Manufacturer)**

**Senior Consultant**

Worked on modifications to IMA's telemarketing and Sales packages. Developed custom applications for TSR/ASR management on IBM AS/400

North Branford, CT

Jan 1991 – May 1991

**GSC COMPUTER SERVICES (Software Development Company)**

**Consultant/ Systems Development Manager/ Systems Vice President**

Total management responsibility for all facets of system development, project control and MIS administrative functions. Executive responsibilities included policy setting, planning, budgeting and cash flow forecasting. Responsible for recruitment and training of all levels of analytical and programming staff including assessment, appraisal and wage setting. Systems responsibilities included management of multiple concurrent projects (negotiation, estimating, proposal, budgeting and resource allocation, scheduling and progress monitoring), systems development including business analysis, systems design and construct, program specification and coding, application testing and implementation. Responsible for customer relations with corporate accounts from low end user up to executive management. Managed /Developed and implemented systems for eight plus corporate customers during tenure.

**Newtown, CT**

**Feb 1987 – Nov 1990**

**CLIENTS SUPPORTED UNDER GSC COMPUTER SERVICES 1987-1990**

Worked on various IT related projects for the following companies

**Summit Greeting Cards (Greeting Card Distributor)** Bristol, CT,  
**Trak Auto (Auto Parts Distributor)** Washington, DC,  
**Old Colony Envelope Company (Envelope Manufacturer)** Springfield, MA,  
**Rockefeller Center Complex (Real Estate Management Company)** New York, NY  
**Sanpert (Insurance Fund Management Company)** Westport, CT  
**Dick Blick Art Supply (Art Supply Company)** Illinois  
**Stolt Nielsen Shipping (Major Liquid Cargo Freight Shipper)** Greenwich, CT  
**Cumberland Farms (Convenience Store Chain)** Massachusetts

**EARLY FULL TIME EMPLOYMENT AND INDEPENDENT CONSULTING - PRE 1986**

Worked on various IT related projects for the following companies

**Cheesebrough Ponds (Hospital Products Division),** Milford, CT  
**Bishopsgate Insurance (Major UK Insurance Company),** Southampton, England  
**Mobil Chemical Corporation (Major Oil Company),** Rochester, NY  
**Kwik Save Discount Group (Supermarket chain),** Prestatyn, North Wales, UK  
**Department of Meteorology,** Salisbury, Rhodesia, Africa

**REFERENCES AND AFFILIATIONS**

Member of APICS (The Association for Operations Management)  
Member of IBF (The Institute of Business Forecasting)  
Numerous personal and professional references available upon request  
Various documents and code samples available upon request  
Testimonials may be viewed on our website